



BRIDGEWAY CAPITAL

Connect Opportunity with Capital

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**Commercial Real Estate Loan Officer
Bridgeway Capital
Pittsburgh, PA**

ABOUT BRIDGEWAY CAPITAL

Bridgeway Capital is a social impact investor that focuses on equitable economic growth in underserved areas by providing impact-driven lending and programs to grow businesses and revitalize places. A nonprofit alternative to banks, Bridgeway lends to small businesses, nonprofits, and real estate projects that have a positive community impact. More than a lender, Bridgeway is a partner for business growth that prepares entrepreneurs to be capital ready and builds their capacity through business assistance programs. Bridgeway is a nonprofit and Community Development Financial Institution (CDFI) certified by the U.S. Treasury Department. For more information, visit www.bridgewaycapital.org.

JOB SUMMARY

The Commercial Real Estate Loan Officer will be responsible for generating projects that meet community development standards. They will be accountable for reaching the loan volume and community impact goals. The Commercial Real Estate Officer will develop leads from referral sources, existing client base, and other prospecting efforts. The Commercial Real Estate Loan Officer will qualify borrowers for loans by analyzing projects and prospective borrowers' financial information. The loan officer will be responsible for determining if the project is financially sound, is viable, and meets the mission and goals of Bridgeway Capital. He or she will be responsible for maintaining and servicing the loan portfolio.

JOB KNOWLEDGE, SKILLS AND ABILITIES

- Proven business development and relationship building skills.
- Proven track record of superior financial sales performance.
- Experience with credit risk analysis.
- Strong verbal and written communication and presentation skills.
- Capacity to work independently and motivation to achieve goals with minimal supervision.
- Ability to participate productively as part of a team.
- Bachelor's degree in finance, accounting, business or related field.
- Commitment to the work of nonprofit organizations and making a positive impact in the community.

EDUCATION/EXPERIENCE

ALL EDUCATION/EXPERIENCE BULLETS ARE REQUIRED UNLESS NOTED AS "PREFERRED"

- 4-Year Bachelors Degree (prefer Finance, Accounting, or Economics majors)
- Minimum 2 years of experience in commercial real estate or community development lending

COMPENSATION

Competitive salary based on experience. Comprehensive benefit package includes health, dental, vision, life and disability insurance, retirement plan and flexible spending accounts.

APPLY

Interested candidates should send resumes to Edward Vargo, Commercial Real Estate Lending Director at evargo@bridgewaycapital.org.

AMERICANS WITH DISABILITY SPECIFICATIONS

PHYSICAL DEMANDS

The person in this position needs to regularly sit, utilize manual dexterity and repetitive finger motion, speak, hear and see with close vision. Individuals must occasionally lift up to twenty-five pounds, push or pull, reach or stretch, and utilize distance vision, color discrimination, peripheral vision, depth perception and focusing ability.

WORK ENVIRONMENT

This position is primarily performed in an office environment with occasional exposure to outdoor weather conditions.

Significant amounts of driving throughout western Pennsylvania are required and candidates are expected to have a valid driver's license and easy and regular access to a car.

This job description is not all inclusive and it is not intended to create nor be construed as an express or implied contract of employment. Bridgeway Capital reserves the right to interpret, amend, or terminate any job description, plan, policy, program, procedure, practice or benefit at any time at its sole discretion.

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